**PART 3**

**Directions**: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C) or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

**32.** What are the speakers mainly discussing? **35.** What position is the man applying for? (A) A training seminar (A) Lecturer

(B) The installation of a television (B) Editor

(C) The date of a presentation (C) Journalist

(D) A software upgrade (D) Superintendent

**33.** What is the problem? **36.** What makes the man qualified for the

(A) The necessary tools are unavailable. position?

(B) The office is closed. (A) His academic background

(C) The wall is too weak. (B) His previous work experience

(D) The phone number was wrong. (C) His public popularity

(D) His eloquence

**34.** What most likely will the man do first

tomorrow? **37.** What extra benefit does the woman

(A) Order a replacement part mention?

(B) Consult an instruction manual (A) Health insurance

(C) Contact the woman (B) Flexible hours

(D) Fill out a work order (C) A lot of free time

(D) Regular incentives

**38.** What are the speakers mainly discussing? **44.** What is the man concerned about? (A) An interior renovation (A) Finishing a project on time

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(B) A product launch (B) Paying for his new mobile phone

(C) A luncheon reservation (C) Repairing a piece of equipment

(D) A budget proposal (D) Learning a new skill

**39.** What does the man say about the dining **45.** Where do the speakers work?

room? (A) At a repair shop

(A) It needs more lighting. (B) At an electronics store

(B) It is quite cold. (C) At a marketing firm

(C) It is spacious. (D) At a design company

(D) It is too loud.

**46.** What does the woman offer to do?

**40.** What does the man suggest the woman (A) Provide assistance do? (B) Pay in cash

(A) Repaint the walls a brighter color (C) Fill in for the man

(B) Compensate guests who have (D) E-mail a user manual reservations

(C) Draft a budget proposal

(D) Open a bank account **47.** Who most likely is the man?

(A) A shop owner

(B) A construction worker

**41.** What is the man concerned about? (C) A local resident

(A) Getting his camera fixed (D) A market researcher

(B) Receiving sick leave from work

(C) Preparing for a party **48.** What does the woman mention about the

(D) Introducing a client mall?

(A) It was recently renovated.

**42.** According to the man, why does Greg like (B) It has sufficient parking space.

his new job? (C) It is attracting many tourists. (A) It offers better vacation time. (D) It is located outside of town.

(B) It pays a higher salary.

(C) It matches his abilities. **49.** Why does the woman usually visit the mall

? (D) It provides health benefits. (A) To purchase groceries

(B) To meet with her clients

**43.** What most likely will the woman do next? (C) To buy clothing

(A) Take a group photo (D) To deliver products

(B) Attend a Christmas party

(C) Contact Greg

(D) Send an e-mail attachment

**50.** What are the speakers discussing? **56.** What was the woman doing in Australia? (A) Orders for office supplies i (A) Going on a business trip

(B) Equipment for a conference (B) Studying abroad

(C) The budget reports (C) Taking a vacation

(D) Their colleague (D) Searching for employees

**51.** Why does the man mention when the **57.** What does the woman imply when she says

supply company closes? "Is this Robert Wilder's application?"

(A) To inform her of the business hours (A) She is surprised to see the application. (B) To let her know she can't order anything (B) She will reject the application.

(C) To explain that the second order would (C) She doesn't understand something. be late (D) She agrees with the application.

(D) To imply that new equipment can't be

ordered **58.** How does the woman know Robert Wilder?

(A) They went to college together.

**52.**

What does the woman offer to do?

(B) They work in the same department.

(A) Pay for the new order (C) They play baseball together. (B) Order the supplies herself (D) They play tennis together.

(C) Cancel a meeting

(D) Speak to their colleague

**53.**

What is the problem?

**59.** What is the woman concerned about? (A) Getting extra vacation

(B) Doing too much work

(A) The plane tickets were not booked. (C) Not having time for her children

(B) A meeting had to be rescheduled. (D) Preparing a report

(C) The meeting was a success.

(D) A deadline has been changed. **60.** What does the man suggest?

(A) Fire the manager

**54.** Which part of the business trip will be (B) Wait until their vacation

postponed? (C) Hire a babysitter

(A) The meeting in New York (D) Have some extra vacation days

(B) The meeting in Wisconsin

(C) The meeting in Washington **61.** What does the woman say she will have to

(D) The meeting in Westboro do?

(A) Hire a babysitter

**55.** What does the man mean when he says (B) Go to another company

"That's not a bad idea"? (C) Ask her husband

(A) He thinks it is a bad idea. (D) Finish her sales reports

(B) He agrees with the proposed solution. (C) He wants to hear other ideas.

(D) He disagrees with the solution.

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| **Conference Table Price List**  Model No./Description |

|  |  |
| --- | --- |
| Pine | $165 |
| Maple | $195 |
| Walnut | $225 |
| Cherry | $307 |

**62.** What does the woman have on Friday?

(A) A dinner meeting

(B) A seminar

(C) A meeting

(D) A work party

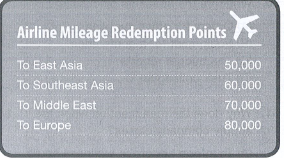
**63.** Look at the graphic. How much does the woman pay for the furniture?

(A) $165 (B) $195 (C) $307 (D) $614

**64.** What does the man say he will do? (A) Arrange free delivery

(B) Deliver the furniture in the evening

(C) Send a confirmation



**65.** Why does the woman call? (A) To get an upgrade

(B) To book a flight to Korea and Japan

(C) To cancel her flight to Singapore

(D) To sign up for a mileage card

**66.** Look at the graphic. How many points will

the woman use?

(A) 50,000 (B) 60,000 (C) 70,000 (D) 80,000

**67.** What suggestion does the man give the woman?

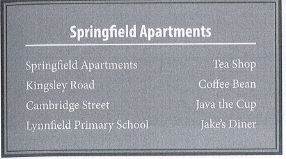
(A) Upgrade her Korean flight

(B) Make the request after her trip

(C) Book a different flight

(D) Cancel her reservation

(D) Deliver the table himself



**68.** What are the speakers discussing?

(A) Their GPS systems

(B) Which coffee shop to visit

(C) How far Cambridge is from their apartments

(D) The fastest route to work

**69.** What does the woman want to do? (A) Keep losing the game

(B) Make more money than he does

(C) Get to work faster than he does

(D) Participate in a car race

**70.** Look at the list. Which shop does the man most likely stop at?

(A) Coffee Bean

(B) Tea Shop

(C) Java the Cup

(D) Jake's Diner